

nyloflex®

FAR

The all rounder in analogue plates



Be
brilliant.

XSYS
Print solid. Stay flexible.

About XSYS

XSYS is a global provider of integrated solutions for the flexographic, letterpress and pre-press printing markets, offering photopolymer plate processing systems, sleeves/adapters, and complementary workflow technologies. With a strong focus on customer success, we combine deep technical expertise with service and support to deliver consistent quality and productivity for printers, converters, and trade shops.

Plates Applications Specialist - Remote from the Midwestern US

Mission of the role & responsibilities

This customer-facing role will provide technical support and applications expertise related to flexographic printing plates, plate processing, prepress workflows, and print-quality optimization. The Applications Specialist will work directly with customers to troubleshoot plate and print-performance challenges, improve processes, conduct trials, and provide technical training that helps customers achieve consistent, high-quality results.

- Provide on-site and remote technical support related to flexographic printing plates, plate processing, and plate-room workflows

- Troubleshoot plate-making prepress, and print-quality issues and recommend practical corrective actions
- Support customer plate trials, product evaluations, and qualification activities
- Assist customers in optimizing plate production processes, operating parameters, quality controls, and best practices
- Train customers and relevant internal teams on plate technologies, applications, handling, storage, processing, and performance
- Evaluate application results and help identify opportunities to improve consistency, productivity, and print quality
- Document customer visits, trials, technical findings, recommendations, and follow-up actions
- Partner with Sales to support customer demonstrations, technical discussions, product introductions, and business-development opportunities
- Collaborate with Product Management, R&D, Sales, Customer Service, and other technical teams to address customer needs and share field insights
- Communicate recurring application issues, customer feedback, and market needs to appropriate internal stakeholders
- Maintain current knowledge of flexographic plate technologies, plate-making processes, prepress developments, and industry best practices
- Represent XSYS professionally at customer locations, industry events, technical meetings, and training sessions

Required qualifications

- Bachelor's degree in printing, graphic communications, packaging, engineering, or a related technical field or equivalent relevant industry experience
- 5+ Years within the field of Flexographic printing, with a strong focus on technical service or applications support
- Strong working knowledge of flexographic printing plates and plate-processing workflows
- Experience Troubleshooting plate-production and print-performance issues
- Understanding of key flexographic variables, including plate selection, imaging, exposure processing, mounting, anilox selection, ink transfer, and print conditions

- Ability to analyze technical issues, identify potential root causes, and communicate clear recommendations
- Strong customer-service presentation, training and interpersonal skills
- Ability to work independently, manage multiple customer priorities, and collaborate effectively across functions
- Strong written communication and technical documentation skills
- Willingness and ability to travel extensively throughout the US and Canada, with occasional travel overseas
- Valid driver's license and ability to meet applicable travel requirements

Benefits

- 401(k) with 401(k) matching
- Dental insurance
- Employee assistance program
- Employee discount
- Flexible spending account
- Health insurance
- Health savings account
- Life insurance
- Paid time off
- Referral program
- Tuition reimbursement
- Vision insurance
- Work Location: On the road
- Base Pay: From \$80k/year

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